

The New Machiavelli How To Wield Power In Modern World Jonathan Powell

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Talking to Terrorists - Jonathan Powell 2014-10-02

Across the world governments proclaim that they will never 'negotiate with evil'. And yet they always have and always will. From jungle clearings to stately homes and anonymous airport hotels, Talking to Terrorists puts us in the room with the terrorists, secret agents and go-betweens who seek to change the course of history. Jonathan Powell has spent nearly two decades mediating between governments and terrorist organisations. Drawing on conflicts from Colombia and Sri Lanka to Palestine and South Africa, this optimistic, wide-ranging, authoritative book is about how and why we should talk to terrorists. 'Essential reading' Independent 'Fascinating' Sunday Times Now includes a new Afterword - Talking to ISIL *Perfect for fans of The Looming Tower*

The New Machiavelli - Herbert George Wells 1911

The New Handbook of Political Sociology - Thomas Janoski 2020-03-05

Political sociology is a large and expanding field with many new developments, and The New Handbook of Political Sociology supplies the knowledge necessary to keep up with this exciting field. Written by a distinguished group of leading scholars in sociology, this volume provides a survey of this vibrant and growing field in the new millennium. The Handbook presents the field in six parts: theories of political sociology, the information and knowledge explosion, the state and political parties, civil society and citizenship, the varieties of state policies, and globalization and how it affects politics. Covering all subareas of the field with both theoretical orientations and empirical studies, it directly connects scholars with current research in the field. A total reconceptualization of the first edition, the new handbook features nine additional chapters and highlights the impact of the media and big data.

The New Machiavelli - Jonathan Powell 2010-10-31

The New Machiavelli is a gripping account of life inside 'the bunker' of Number 10. In his twenty-first century reworking of Niccolò Machiavelli's influential masterpiece, The Prince, Jonathan Powell - Tony Blair's Chief of Staff from 1994 - 2007 - recounts the inside story of that period, drawing on his own unpublished diaries. Taking the lessons of Machiavelli derived from his experience as an official in fifteenth-century Florence, Powell shows how these lessons can still apply today. Illustrating each of Machiavelli's maxims with a description of events that occurred during Tony Blair's time as Prime Minister, The New Machiavelli is designed to be The Prince for modern times.

Machiavelli - Patrick Boucheron 2020-02-11

A NEW YORK TIMES EDITORS' CHOICE In a series of poignant vignettes, a preeminent historian makes a compelling case for Machiavelli as an unjustly maligned figure with valuable political insights that resonate as strongly today as they did in his time. Whenever a tempestuous period in history begins, Machiavelli is summoned, because he is known as one for philosophizing in dark times. In fact, since his death in 1527, we have never ceased to read him to pull ourselves out of torpors. But what do we really know about this man apart from the term invented by his detractors to refer to that political evil, Machiavellianism? It was Machiavelli's luck to be disappointed by every statesman he encountered throughout his life—that was why he had to write The Prince. If the book endeavors to dissociate political action from common morality, the

question still remains today, not why, but for whom Machiavelli wrote. For princes, or for those who want to resist them? Is the art of governing to take power or to keep it? And what is "the people?" Can they govern themselves? Beyond cynical advice for the powerful, Machiavelli meditates profoundly on the idea of popular sovereignty, because the people know best who oppresses them. With verve and a delightful erudition, Patrick Boucheron sheds light on the life and works of this unclassifiable visionary, illustrating how we can continue to use him as a guide in times of crisis.

Machiavellian Democracy - John P. McCormick 2011-01-31

Intensifying economic and political inequality poses a dangerous threat to the liberty of democratic citizens. Mounting evidence suggests that economic power, not popular will, determines public policy, and that elections consistently fail to keep public officials accountable to the people. McCormick confronts this dire situation through a dramatic reinterpretation of Niccolò Machiavelli's political thought. Highlighting previously neglected democratic strains in Machiavelli's major writings, McCormick excavates institutions through which the common people of ancient, medieval and Renaissance republics constrained the power of wealthy citizens and public magistrates, and he imagines how such institutions might be revived today. It reassesses one of the central figures in the Western political canon and decisively intervenes into current debates over institutional design and democratic reform. McCormick proposes a citizen body that excludes socioeconomic and political elites and grants randomly selected common people significant veto, legislative and censure authority within government and over public officials.

Machiavelli's Prince - Erica Benner 2013-11

This book gives a radical, new, chapter-by-chapter reading of Machiavelli's The Prince, arguing that it is an ironic masterpiece with a moral purpose. It outlines Machiavelli's most important ironic techniques: a normatively coded use of language.

The Prince - Niccolò Machiavelli 2020-05-13

It is customary for such as seek a Prince's favour, to present themselves before him with those things of theirs which they themselves most value, or in which they perceive him chiefly to delight. Accordingly, we often see horses, armour, cloth of gold, precious stones, and the like costly gifts, offered to Princes as worthy of their greatness. Desiring in like manner to approach your Magnificence with some token of my devotion, I have found among my possessions none that I so much prize and esteem as a knowledge of the actions of great men, acquired in the course of a long experience of modern affairs and a continual study of antiquity. Which knowledge most carefully and patiently pondered over and sifted by me, and now reduced into this little book, I send to your Magnificence. And though I deem the work unworthy of your greatness, yet am I bold enough to hope that your courtesy will dispose you to accept it, considering that I can offer you no better gift than the means of mastering in a very brief time, all that in the course of so many years, and at the cost of so many hardships and dangers, I have learned, and know.

The Blair Years - Alastair Campbell 2011-07-20

A revelatory account of Tony Blair's tumultuous leadership, The Blair Years gathers extracts from the diaries of the man who knew him best: Alastair Campbell—Blair's spokesman from 1994 to 2003, his press secretary, strategist, and closest confidant. It is a compelling chronicle of contemporary British politics and

the rise of New Labour, providing the first important record of a remarkable decade in Britain's history. Here are the defining events of the time, from the Labour Party's new dawn to the war on terror; from the death of Princess Diana to negotiations for peace in Northern Ireland; from Kosovo, Afghanistan, and Iraq to the Hutton Inquiry of 2003, the year Campbell resigned his position. Here also are Blair's relationships with world leaders and heads of state, including presidents Bill Clinton and George W. Bush. But above all, here is Tony Blair up close and personal, making the decisions that affected the lives of millions, under relentless and frequently hostile pressure. Often described as the second most powerful figure in Britain, Alastair Campbell is no stranger to controversy. Feared and admired in equal measure, hated by some, he was pivotal to the founding of New Labour and the sensational election victory of 1997. Campbell spent more waking hours alongside the prime minister than anyone, and his diaries—at times brutally frank, often funny, always engrossing—take the reader right to the heart of government. The Blair Years is a story of politics in the raw, of progress and setback, of reputations made and destroyed, under the relentless scrutiny of a 24-hour media. Unflinchingly told, it covers the crises and scandals, the rows and resignations, the ups and downs at No. 10 Downing Street. But amid the landmark events are insights and observations that make this a remarkably human portrayal of some of the most influential people in the world. A completely riveting book about life at the very top, told by a man who saw it all.

[The Myth of the Strong Leader](#) - Archie Brown 2014-04-08

From one of the world's preeminent political historians, a magisterial study of political leadership around the world from the advent of parliamentary democracy to the age of Obama. All too frequently, leadership is reduced to a simple dichotomy: the strong versus the weak. Yet, there are myriad ways to exercise effective political leadership—as well as different ways to fail. We blame our leaders for economic downfalls and praise them for vital social reforms, but rarely do we question what makes some leaders successful while others falter. In this magisterial and wide-ranging survey of political leadership over the past hundred years, renowned Oxford politics professor Archie Brown challenges the widespread belief that strong leaders—meaning those who dominate their colleagues and the policy-making process—are the most successful and admirable. In reality, only a minority of political leaders will truly make a lasting difference. Though we tend to dismiss more collegial styles of leadership as weak, it is often the most cooperative leaders who have the greatest impact. Drawing on extensive research and decades of political analysis and experience, Brown illuminates the achievements, failures and foibles of a broad array of twentieth century politicians. Whether speaking of redefining leaders like Franklin Delano Roosevelt, Lyndon Johnson, and Margaret Thatcher, who expanded the limits of what was politically possible during their time in power, or the even rarer transformational leaders who played a decisive role in bringing about systemic change—Charles de Gaulle, Mikhail Gorbachev and Nelson Mandela, among them—Brown challenges our commonly held beliefs about political efficacy and strength. Overturning many of our assumptions about the twentieth century's most important figures, Brown's conclusions are both original and enlightening. The Myth of the Strong Leader compels us to reassess the leaders who have shaped our world - and to reconsider how we should choose and evaluate those who will lead us into the future.

Machiavelli on Business - Niccolò Machiavelli 2015-01-27

Business Lessons from the Renaissance Master of Gaining and Maintaining Power Generally considered the father of modern political science and political ethics in particular? Niccolò di Bernardo dei Machiavelli was a Renaissance Italian writer, philosopher, humanist, historian, politician, and diplomat. After his career in politics had ended, Machiavelli wrote a short treatise that is often considered his masterpiece but was not published until five years after his death. The Prince contains adages regarding politics, in particular, providing advice for gaining and maintaining power. While Machiavelli was writing primarily about political power, his philosophies have been adopted by business leaders and titans of industry? presidents, CEOs, entrepreneurs, and innovators? ever since. Also including excerpts from The Art of War, Discourses on Livy, and Machiavelli's other works, Machiavelli on Business explores such ideas as: Whether it's better for a leader to be feared or loved How to best keep subordinates content The necessity of breaking promises at times Projecting the right qualities and fostering appearances Turning obstacles into opportunities Taking advantage of crises And much more!

Power Trip - Damian McBride 2014-07-28

The Explosive New Chapters The long-awaited epilogue to what's been hailed as the must-read political book of the year by commentators on all sides of the great divide. In addition to material covering the phone-hacking scandal previously excluded for legal reasons, in these final three chapters of Power Trip Damian McBride details the aftermath of the book's publication and outlines his shocking predictions for the future of the Labour Party, politics and the economy with characteristic insight and comic flair.

On Power - Mr. Gene Simmons 2017-11-14

YOU DESERVE TO HAVE POWER. IT IS YOURS FOR THE TAKING. GENE SIMMONS IS HERE TO UNLOCK THE DOORS TO THE TEMPLE. Gene Simmons, KISS front-man, multi-hyphenate entrepreneur, and master of self-invention, shares his philosophy on power—how to attain it, how to keep it, and how to harness it as a driving force in business and in life. As co-founder of KISS, America's #1 gold record-award-winning group of all time, Simmons knows the thrill and seduction of power firsthand. But gold records alone don't equal power. The decisions you make once you attain a certain level of success are what separate the pretenders from the pantheon. Inspired by Niccolò Machiavelli's The Prince, Simmons offers his unique take on the dynamics of power in every realm of life, from the bedroom to the boardroom, to the world of rock, celebrity, and social media, to politics. With one-of-a-kind anecdotes from his life and career, as well as stories from historical and contemporary masters of power, including Winston Churchill, Napoleon Bonaparte, Warren Buffett, Michael Jordan, Oprah, and Elon Musk, Simmons crafts a persuasive and provocative theory on how the pursuit of power drives civilization and defines our lives. The rules of power are changing in today's fast-paced, hyper-connected world in a way that Machiavelli never could have imagined, and we all need to learn to adapt. Simmons tells readers: Ignore the negatives. Be unrelenting. Rise above the rest. You are the architect of your success.

The Prince - Niccolò Machiavelli 2020-06-03

Written in the 16th century, The Prince remains one of the most influential books on political theory. Its author, Niccolò Machiavelli was an Italian diplomat and political theorist, and is considered the father of modern political thought.

The Mafia Manager - 1997-05-15

A collection of advice for the aspiring manager draws on the Mafia's reputation for understanding the dynamics of human nature, offering such maxims as "If you must lie, be brief" and "Keep your friends close, but keep your enemies closer"

[Machiavelli on Modern Leadership](#) - Michael A. Ledeen 2007-04-01

Niccolò Machiavelli, one of the eminent minds of the Italian Renaissance, spent much of a long and active lifetime trying to determine and understand what exceptional qualities of human character-- and what surrounding elements of fortune, luck, and timing-- made great men great leaders successful in war and peace. In perhaps the liveliest book on Machiavelli in years, Michael A. Ledeen measures contemporary movers and doers against the timeless standards established by the great Renaissance writer. Titans of statecraft (Margaret Thatcher, Francois Mitterrand, Pope John Paul II, Ronald Reagan, and Bill Clinton); business and finance (Bill Gates); Wall Street and investing (Warren Buffett); the military (Colin Powell), and sports (Michael Jordan) are judged by Machiavelli's precepts on leadership and the proper use of power. The result is a wide-ranging and scintillating study that illuminates the thoughts of the Renaissance master and the actions of today's truly towering figures as well as the character-challenged pretenders to greatness. Here is an exceptional book on Machiavelli and his ultra-realistic exploration of human nature-- then and now.

[Back to Basics](#) - Martha Finnemore 2013-04-11

No scholar better exemplifies the intellectual challenges foisted on the Neorealist school of international relations than prominent scholar Stephen Krasner (Graham H. Stuart Professor of International Studies, the Senior Associate Dean for the Social Sciences, School of Humanities & Sciences, and Director of Policy Planning at the US State Department 2005-2007). Throughout his career he has wrestled with realism's promises and limitations. Krasner has always been a prominent defender of realism and the importance of power understood in material terms, whether military or economic. Yet realist frameworks rarely provided a complete explanation for outcomes, in Krasner's analyses, and much of his work involved understanding power's role in situations not well explained by realism. If states seek power, why do we see cooperation? If

hegemony promotes cooperation why does cooperation continue in the face of America's decline? Do states actually pursue their national interests or do domestic structures and values derail the rational pursuit of material objectives? Krasner's explanations were as diverse as were the problems. They pushed, to use his phrase, "the limits of realism." Edited by Martha Finnemore and Judith Goldstein, *Back to Basics* asks scholars to reflect on the role power plays in contemporary politics and how a power politics approach is influential today. The arguments made by the authors in this volume speak to one of three themes that run through Krasner's work: state power and hegemony; the relationship between states and markets; conceptions of the nation state in international politics. These themes appeared regularly in Krasner's scholarship as he wrestled, over his career, with fundamental questions of inter-state politics. Contributors largely agree on the centrality of power but diverge substantially on the ways power is manifest and should be measured and understood. Many of the contributors confronted the same intellectual dilemmas as Krasner in struggling to define power and its relationship to interests, yet their responses are different. Together, these essays explore new ways of thinking about power's role in contemporary politics and demonstrate the concepts continued relevance for both policy and theory.

Protean Power - Peter J. Katzenstein 2018-01-18

Inquires into the role of the unexpected in world politics by examining the protean power effects of agile innovation and improvisation.

Machiavelli - Christopher Celenza 2015

The man whose name is shorthand for all that is ugly in politics was more nuanced than his reputation suggests. Christopher Celenza's portrait of Machiavelli removes the varnish to reveal not just the hardnosed philosopher but the skilled diplomat, learned commentator on ancient history, comic playwright, tireless letter writer, and thwarted lover.

The 48 Laws Of Power - Robert Greene 2010-09-03

THE MILLION COPY INTERNATIONAL BESTSELLER Drawn from 3,000 years of the history of power, this is the definitive guide to help readers achieve for themselves what Queen Elizabeth I, Henry Kissinger, Louis XIV and Machiavelli learnt the hard way. Law 1: Never outshine the master Law 2: Never put too much trust in friends; learn how to use enemies Law 3: Conceal your intentions Law 4: Always say less than necessary. The text is bold and elegant, laid out in black and red throughout and replete with fables and unique word sculptures. The 48 laws are illustrated through the tactics, triumphs and failures of great figures from the past who have wielded - or been victimised by - power.

(From the Playboy interview with Jay-Z, April 2003) PLAYBOY: Rap careers are usually over fast: one or two hits, then styles change and a new guy comes along. Why have you endured while other rappers haven't? JAY-Z: I would say that it's from still being able to relate to people. It's natural to lose yourself when you have success, to start surrounding yourself with fake people. In *The 48 Laws of Power*, it says the worst thing you can do is build a fortress around yourself. I still got the people who grew up with me, my cousin and my childhood friends. This guy right here (gestures to the studio manager), he's my friend, and he told me that one of my records, *Volume Three*, was wack. People set higher standards for me, and I love it.

Blood and Oil - Bradley Hope 2020-09-01

From award-winning Wall Street Journal reporters comes a revelatory look at the inner workings of the world's most powerful royal family, and how the struggle for succession produced Saudi Arabia's charismatic but ruthless Crown Prince Mohammed bin Salman, aka MBS. 35-year-old Mohammed bin Salman's sudden rise stunned the world. Political and business leaders such as former UK prime minister Tony Blair and WME chairman Ari Emanuel flew out to meet with the crown prince and came away convinced that his desire to reform the kingdom was sincere. He spoke passionately about bringing women into the workforce and toning down Saudi Arabia's restrictive Islamic law. He lifted the ban on women driving and explored investments in Silicon Valley. But MBS began to betray an erratic interior beneath the polish laid on by scores of consultants and public relations experts like McKinsey & Company. The allegations of his extreme brutality and excess began to slip out, including that he ordered the assassination of journalist Jamal Khashoggi. While stamping out dissent by holding 300 people, including prominent members of the Saudi royal family, in the Ritz-Carlton hotel and elsewhere for months, he continued to exhibit his extreme wealth, including buying a \$70 million chateau in Europe and one of the

world's most expensive yachts. It seemed that he did not understand nor care about how the outside world would react to his displays of autocratic muscle—what mattered was the flex. *Blood and Oil* is a gripping work of investigative journalism about one of the world's most decisive and dangerous new leaders. Hope and Scheck show how MBS' precipitous rise coincided with the fraying of the simple bargain that had been at the head of US-Saudi relations for more than 80 years: oil, for military protection. Caught in his net are well-known US bankers, Hollywood figures, and politicians, all eager to help the charming and crafty crown prince. The Middle East is already a volatile region. Add to the mix an ambitious prince with extraordinary powers, hunger for lucre, a tight relationship with the White House through President Trump's son in law Jared Kushner, and an apparent willingness to break anything—and anyone—that gets in the way of his vision, and the stakes of his rise are bracing. If his bid fails, Saudi Arabia has the potential to become an unstable failed state and a magnet for Islamic extremists. And if his bid to transform his country succeeds, even in part, it will have reverberations around the world. Longlisted for the Financial Times & McKinsey Business Book of the Year Award

Machiavelli's Discourses on Livy: New Readings - Diogo Pires Aurélio 2021-10-11

Original scholarly essays by leading philosophers, which bring to life Machiavelli's lengthiest and most challenging work.

Disruptive Power - Taylor Owen 2015-03-02

Anonymous. WikiLeaks. The Syrian Electronic Army. Edward Snowden. Bitcoin. The Arab Spring. Digital communication technologies have thrust the calculus of global political power into a period of unprecedented complexity. In every aspect of international affairs, digitally enabled actors are changing the way the world works and disrupting the institutions that once held a monopoly on power. No area is immune: humanitarianism, war, diplomacy, finance, activism, or journalism. In each, the government departments, international organizations and corporations who for a century were in charge, are being challenged by a new breed of international actor. Online, networked and decentralized, these new actors are innovating, for both good and ill, in the austere world of foreign policy. They are representative of a wide range of 21st century global actors and a new form of 21st century power: disruptive power. In *Disruptive Power*, Taylor Owen provides a sweeping look at the way that digital technologies are shaking up the workings of the institutions that have traditionally controlled international affairs. The nation state system and the subsequent multinational system were founded on and have long functioned through a concentration of power in the state. Owen looks at the tools that a wide range of new actors are using to increasingly control international affairs, and how their rise changes the way we understand and act in the world. He considers the bar for success in international digital action and the negative consequences of a radically decentralized international system. What new institutions will be needed to moderate the new power structures and ensure accountability? And how can governments and corporations act to promote positive behavior in a world of disruptive innovation? Owen takes on these questions and more in this probing and sober look at the frontier of international affairs, in a world enabled by information technology and increasingly led by disruptive innovators. With cutting edge analysis of the fast-changing relationship between the declining state and increasingly powerful non-state actors, *Disruptive Power* is the essential road map for navigating a networked world.

The Art of Power - Diego A. Von Vacano 2007

Offering a challenge to traditional political theory, this work provides the interpretations of Machiavelli's oeuvre and of Nietzsche's relationship to politics.

Machiavelli in Tumult - Gabriele Pedullà 2018-08-30

Reconstructs the origins of the idea that social conflict, and not concord, makes political communities powerful.

Terrorists at the Table - Jonathan Powell 2015-06-30

A fascinating insider's look at the subterranean world of secret negotiations between terrorist groups and governments

Thinking about Leadership - Nannerl O. Keohane 2012-09-16

A practical and insightful look at what leaders do, how and why they do it, and the challenges they face Leadership is essential to collective human endeavor, from setting and accomplishing goals for a

neighborhood block association, to running a Fortune 500 company, to mobilizing the energies of a nation. Political philosophers have focused largely on how to prevent leaders from abusing their power, yet little attention has been paid to what it actually feels like to hold power, how leaders go about their work, and how they relate to the people they lead. In *Thinking about Leadership*, Nannerl Keohane draws on her experience as the first woman president of Duke University and former president of Wellesley College, as well as her expertise as a leading political theorist, to deepen our understanding of what leaders do, how and why they do it, and the pitfalls and challenges they face. Keohane engages readers in a series of questions that shed light on every facet of leadership. She considers the traits that make a good leader, including sound judgment, decisiveness, integrity, social skill, and intelligence; the role that gender plays in one's ability to attain and wield power; ethics and morality; the complex relationship between leaders and their followers; and the unique challenges of democratic leadership. Rich with lessons and insights from leaders and political thinkers down through the ages, including Aristotle, Queen Elizabeth I, Franklin D. Roosevelt, and Nelson Mandela, *Thinking about Leadership* is a must-read for current and future leaders, and for anyone concerned about our prospects for good governance.

The Quotable Machiavelli - Niccolò Machiavelli 2017

"Niccolo Machiavelli (1469-1527) is the father of modern political thought, but he is also one of the greatest writers of the Renaissance and his wisdom and style extend far beyond politics to encompass a compelling philosophy of life as well. In *The Quotable Machiavelli*, Maurizio Viroli, one of the world's leading Machiavelli scholars, offers a rich collection of the Florentine's most memorable words on a wide range of subjects, including politics, the human condition, religion, love and happiness, antiquity and history, patriotism, and virtue. Drawing on Machiavelli's entire body of writings, and including little-known quotations as well as famous passages, the book shows the full scope of his thought, one that powerfully belies the false cliché that he was a Machiavellian cynic. In addition to Machiavelli's own words on dozens of subjects of perennial interest, the book includes some almost unknown texts in which his contemporaries describe him. Complete with a biographical introduction, the book serves not only as a handy reference but also as a smart and lively introduction to a masterly thinker and writer." -- Provided by publisher.

Machiavelli: The Prince - Niccolo Machiavelli 2019-01-03

Fully updated for the first time after thirty years, this new edition includes a thoroughly revised introduction by Quentin Skinner.

Machiavelliana - Michael Jackson 2018-06-05

Machiavelliana is the first comprehensive study of the uses and abuses made of Niccolò Machiavelli's name in management, primatology, leadership, power, as well as in novels, plays, commercial enterprises, television dramas, operas, rap music, children's books, and more.

[The Beginning of Politics](#) - Moshe Halbertal 2019-06-18

The Book of Samuel is universally acknowledged as one of the supreme achievements of biblical literature. Yet the book's anonymous author was more than an inspired storyteller. The author was also an uncannily astute observer of political life and the moral compromises and contradictions that the struggle for power inevitably entails. *The Beginning of Politics* mines the story of Israel's first two kings to unearth a natural history of power, providing a forceful new reading of what is arguably the first and greatest work of Western political thought. Moshe Halbertal and Stephen Holmes show how the beautifully crafted narratives of Saul and David cut to the core of politics, exploring themes that resonate wherever political power is at stake. Through stories such as Saul's madness, David's murder of Uriah, the rape of Tamar, and the rebellion of Absalom, the book's author deepens our understanding not only of the necessity of sovereign rule but also of its costs--to the people it is intended to protect and to those who wield it. What emerges from the meticulous analysis of these narratives includes such themes as the corrosive grip of power on those who hold and compete for power; the ways in which political violence unleashed by the sovereign on his own subjects is rooted in the paranoia of the isolated ruler and the deniability fostered by hierarchical action through proxies; and the intensity with which the tragic conflict between political loyalty and family loyalty explodes when the ruler's bloodline is made into the guarantor of the all-important continuity of sovereign power.--

All Too Human - George Stephanopoulos 2014-05-21

An in depth look at what it was like being the president's right hand man during a very difficult time.

The Politics of Public Sector Reform - M. Burton 2013-06-17

The first comprehensive 'bird's eye' account of public sector reform supported by references from over 400 official sources, this book is an invaluable guide to all those in the public, private and voluntary sectors grappling with the twin challenges of managing public spending austerity and the pressure in response to transform public services.

The Judge - Ronald K. L. Collins 2017

"Employing the great Florentine theorist as its guide, 'The Judge' describes what judges often do, not what they ought to do."--Book jacket.

The Essential Writings of Machiavelli - Niccolo Machiavelli 2009-07-08

FINALIST--2008 PEN TRANSLATION PRIZE In *The Essential Writings of Machiavelli*, Peter Constantine has assembled a comprehensive collection that shows the true depth and breadth of a great Renaissance thinker. Refreshingly accessible, these superb new translations are faithful to Machiavelli's original, beautifully crafted writings. The volume features essays that appear in English for the first time, such as "A Caution to the Medici" and "The Persecution of Africa." Also included are complete versions of the political treatise, *The Prince*, the comic satire *The Mandrake*, *The Life of Castruccio Castracani*, and the classic story "Belfagor", along with selections from *The Discourses*, *The Art of War*, and *Florentine Histories*. Augmented with useful features--vital and concise annotations and cross-references--this unique compendium is certain to become the standard one-volume reference to this influential, versatile, and ever timely writer. "Machiavelli's stress on political necessity rather than moral perfection helped inspire the Renaissance by renewing links with Thucydides and other classical thinkers. This new collection provides deeper insight into Machiavelli's personality as a writer, thus broadening our understanding of him."

--Robert D. Kaplan, author of *Warrior Politics: Why Leadership Demands a Pagan Ethos* "Constantine's selection is not only intelligent; his translations are astonishingly good. Thoughtfully introduced by Albert Russell Ascoli, this edition belongs in everyone's library." --John Jeffries Martin, professor and chair, department of history, Trinity University "If one were to assign a single edition of Machiavelli's works, this most certainly would be it." --John P. McCormick, professor, department of political science, University of Chicago

Great Hatred, Little Room - Jonathan Powell 2010-01-26

Making peace in Northern Ireland was the greatest success of the Blair government, and one of the greatest achievements in British politics since the Second World War. In Jonathan Powell's masterly account we learn just how close the talks leading to the Good Friday agreement came to collapse and how the parties finally reached a deal. Pithy, outspoken and precise, Powell, Tony Blair's chief of staff and chief negotiator, gives us that rarest of things, a true insider's account of politics at the highest level. He demonstrates how the events in Northern Ireland have valuable lessons for those seeking to end conflict in other parts of the world and shows us how the process of making peace is sometimes messy and often blackly comic.

Power - Jeffrey Pfeffer 2010-09-14

"Pfeffer [blends] academic rigor and practical genius into wonderfully readable text. The leading thinker on the topic of power, Pfeffer here distills his wisdom into an indispensable guide." --Jim Collins, author of *New York Times* bestselling author *Good to Great* and *How the Mighty Fall* Some people have it, and others don't--Jeffrey Pfeffer explores why in *Power*. One of the greatest minds in management theory and author or co-author of thirteen books, including the seminal business school text *Managing With Power*, Pfeffer shows readers how to succeed and wield power in the real world.

Wolf in Cio's Clothing - Tina Nunno 2016-09-19

Machiavellians are few in number in IT. The massive pressure on CIOs continues to increase as the opportunities to use technology in business become more prevalent and more competitive. As CIOs often find themselves at the center of business conflict, they must not only familiarize themselves with Machiavellian tactics as a defensive weapon, but also learn to use them as an offensive weapon in extreme situations so that they can increase IT's contribution to their enterprises. As Italian political philosopher Niccolo Machiavelli implied, you're either predator or prey, and the animal you most resemble determines

your position on the food chain. In *The Wolf in CIO's Clothing* Gartner analyst and author Tina Nunno expands on Machiavelli's metaphor, examining seven animal types and the leadership attributes of each. Nunno posits the wolf -- a social animal with strong predatory instincts -- as the ideal example of how a leader can adapt and thrive. Technology may be black and white, but successful leadership demands an ability to exist in the grey. Drawing on her experience with hundreds of CIOs, Nunno charts a viable way to master the Machiavellian principles of power, manipulation, love, and war. Through compelling case studies, her approach demonstrates how CIOs and IT leaders can adjust their leadership styles in extreme situations for their own success and that of their teams.

[Machiavelli for Women](#) - Stacey Vanek Smith 2021-09-07

From the NPR host of *The Indicator* and correspondent for *Planet Money* comes an “accessible, funny, clear-eyed, and practical” (Sarah Knight, *New York Times* bestselling author) guide for how women can apply the principles of 16th-century philosopher Niccolò Machiavelli to their work lives and finally shatter the glass ceiling—perfect for fans of *Feminist Fight Club*, *Lean In*, and *Nice Girls Don't Get the Corner Office*. Women have been making strides towards equality for decades, or so we're often told. They've been

increasingly entering male-dominated areas of the workforce and consistently surpassing their male peers in grades, university attendance, and degrees. They've recently stormed the political arena with a vengeance. But despite all of this, the payoff is—quite literally—not there: the gender pay gap has held steady at about 20% since 2000. And the number of female CEOs for Fortune 500 companies has actually been declining. So why, in the age of #MeToo and #TimesUp, is the glass ceiling still holding strong? And how can we shatter it for once and for all? Stacy Vanek Smith's advice: ask Machiavelli “with this delicious look at what we have to gain by examining our relationship to power” (Sally Helgesen, *New York Times* bestselling author). Using *The Prince* as a guide and with charm and wit, Smith applies Renaissance politics to the 21st century, and demonstrates how women can take and maintain power in careers where they have long been cast as second-best. “Machiavelli For Women is the ultimate battle guide for our times. Brimming with hard-boiled strategies, laced with wit, it's a must-read for every woman ready to wield power unapologetically” (Claire Shipman, coauthor of *The Confidence Code*).

Machiavelli for Babies - Christopher Land 2015-04-20